
Consolidated Financial Results Summary for the First Quarter ended June 30, 2015

July 28, 2015

 **Hitachi Capital Corporation**

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1-1. Summary of Business Performance for the First Quarter of FY2015

(Millions of yen)

	FY2014/1Q Results	FY2015/1Q Results	Y on Y Change
Revenues	86,993	90,785	104%
Cost of sales	58,662	57,904	99%
Gross profit	28,330	32,881	116%
Selling, general and administrative expenses	19,439	20,748	107%
Adjusted operating income (*)	8,891	12,132	136%
Profit before tax (Profit before tax margin)	9,385 (10.8%)	12,660 (13.9%)	135% (+3.2%)
Net income attributable to owners of the parent	6,182	8,548	138%
Earnings per share attributable to owners of the parent (basic) (yen)	52.90	73.14	138%
Volume of business	483,074	569,879	118%
Operating assets	2,764,030	3,059,897	111%
ROE	8.2%	10.3%	+2.1%
ROA	1.4%	1.7%	+0.3%
OHR	64.1%	57.9%	▲6.2%

* Adjusted operating income=Revenues—Cost of sales— Selling, general and administrative expenses.

1-2. Performance Highlights for the First Quarter of FY2015

Volume of business	<ul style="list-style-type: none"> ● Exceeded in Japan Business, mainly in a steady performance in focused sectors primarily Real estate leasing, Agriculture and Healthcare compared with prior period. ● Exceeded in Global Business, mainly in a growth primarily in the Americas (the U.S. and Canada) and Europe (the U.K.) compared with prior period. 			
Revenues	<ul style="list-style-type: none"> ● Increased in Japan Business, mainly in an electricity sales revenue increase of the environment and renewable energy business. ● Increased in Global Business, mainly in a strong performance in the Americas, a steady performance in Europe and currency exchange impact as devaluation of the yen. 			
Profit before tax	<ul style="list-style-type: none"> ● Increased in Japan Business, mainly in an increase in revenues and an effect of business structural reform. ● Increased in Global Business, mainly in a strong performance in the Americas, a steady performance in Europe and currency exchange impact as devaluation of the yen. 			
Exchange Rate		FY2014/1Q Results	FY2015/1Q Results	Y on Y Change
	Yen / £	172 yen	186 yen	+14 yen
	Yen / US \$	102 yen	121 yen	+19 yen

1-3. Breakdown of Cost of sales/SG&A Expenses

■ Breakdown of cost of sales

(Millions of yen)

	FY2014/1Q Results	FY2015/1Q Results	Y on Y Change
Cost of sales	58,662	57,904	99%
(of which, cost of capital)	5,809	6,652	115%

■ Breakdown of SG&A expenses

(Millions of yen)

	FY2014/1Q Results	FY2015/1Q Results	Y on Y Change
Selling, general and administrative expenses	19,439	20,748	107%
(of which, personnel costs)	10,846	11,290	104%
(of which, business management expenses, etc.)	7,310	7,752	106%
(of which, bad debt-related expenses)	1,282	1,706	133%

1-4. (Reference) Credit Loss by region

(Millions of yen)

	Fiscal 2014/1Q Results	Fiscal 2015/1Q Results	Y on Y Change	
Credit loss	776	1,035	+259	
Credit loss ratio	0.10%	0.12%	+0.02%	
Japan	Credit loss	268	171	▲97
	Credit loss ratio	0.05%	0.03%	▲0.02%
Europe/ the Americas	Credit loss	233	479	+246
	Credit loss ratio	0.14%	0.21%	+0.06%
Asia	Credit loss	274	384	+110
	Credit loss ratio	0.35%	0.34%	▲0.01%

1-5. Summary of Consolidated Statement of Financial Position

(Billions of yen)

	As of			As of	
	June 30, 2015	vs As of Mar. 31, 2015		June 30, 2015	vs As of Mar. 31, 2015
Cash and cash equivalents	152.8	+33.4	Trade and other payables	258.1	▲14.9
Trade and other receivables	1,470	+102.1	Borrowings and bonds	2,281.4	+132.2
Finance lease receivables	1,005.4	+9	Other payable	29.4	+1.5
Other financial assets	41.1	▲13.7	Other financial liabilities	102	+12.1
Operating lease assets	317.9	+15.1	Income tax payable	3.7	+1.1
Investments accounted for using the equity method	18.9	▲0.3	Retirement and severance benefits	5.9	▲0.3
Other property and equipment	16.6	+0.5	Deferred tax liabilities	1.4	▲0.5
Other intangible assets	13.1	+0.3	Other liabilities	67.9	+3.1
Deferred tax assets	20	▲1.1	Total liabilities	2,750.1	+134.4
Other assets	42.3	+0.4	Total equity	348.3	+11.5
Total assets	3,098.4	+145.9	Total equity and liabilities	3,098.4	+145.9

2-1. Summary of Japan Business/Global Business

(Millions of yen)

		Fiscal 2014/1Q Results	Fiscal 2015/1Q Results	Y on Y Change	Global ratio
Revenues	Japan Business	55,786	55,954	100%	38.4% (Y on Y +2.5%)
	Global Business	31,206	34,830	112%	
Cost of capital	Japan Business	2,026	1,876	93%	71.8% (Y on Y +6.7%)
	Global Business	3,782	4,775	126%	
Gross profit	Japan Business	15,719	15,883	101%	51.7% (Y on Y +7.2%)
	Global Business	12,610	16,997	135%	
Profit before tax	Japan Business	4,352	5,597	129%	55.8% (Y on Y +2.2%)
	Global Business	5,033	7,063	140%	

Volume of business	Japan Business	278,644	306,829	110%	46.2% (Y on Y +3.8%)
	Global Business	204,430	263,050	129%	

Operating assets	Japan Business	1,870,959	1,783,803	95%	41.7% (Y on Y +9.4%)
	Global Business	893,071	1,276,093	143%	

2-2. Breakdown of Japan Business (1): Volume of Business/Operating Assets

(Millions of yen)

	Fiscal 2014/1Q Results	Fiscal 2015/1Q Results	Y on Y Change
Volume of business	278,644	306,829	110%
Account Solution	238,566	267,225	112%
of which, factoring	76,935	78,435	102%
of which, excluding factoring	161,631	188,790	117%
Vendor Solution	36,795	36,508	99%
Total of reportable segments	275,362	303,734	110%
Other (Business closure, etc.)	4,487	3,910	87%
Operating assets	1,870,959	1,783,803	95%
Account Solution	1,164,750	1,184,818	102%
Vendor Solution	336,149	324,710	97%
Total of reportable segments	1,500,899	1,509,529	101%
Other (Business closure, etc.)	370,059	274,274	74%

* Adjustments of volume of business and operating assets are included in Japan Business .

2-3. Breakdown of Japan Business (2): Revenues/Gross Profit/Profit before Tax

(Millions of yen)

	Fiscal 2014/1Q Results	Fiscal 2015/1Q Results	Y on Y Change
Revenues	55,786	55,954	100%
Account Solution	47,090	48,445	103%
Vendor Solution	5,702	5,124	90%
Total of reportable segments	52,792	53,570	101%
Other (Business closure, etc.)	4,531	4,026	89%
Gross profit	15,719	15,883	101%
Account Solution	9,191	9,959	108%
Vendor Solution	3,373	3,232	96%
Total of reportable segments	12,565	13,191	105%
Other (Business closure, etc.)	3,198	2,885	90%
Profit before tax	4,352	5,597	129%
Account Solution	3,614	5,146	142%
Vendor Solution	792	1,041	131%
Total of reportable segments	4,406	6,187	140%
Other (Business closure, etc.)	680	585	86%

* Adjustment of revenues and gross profit are included in Japan Business. Adjustments of profit before tax is included in Japan Business and Global Business.

2-4. Breakdown of Global Business (1): Volume of Business/Operating Assets

(Millions of yen)

	FY2014/1Q Results	FY2015/1Q Results	Y on Y Change	Foreign exchange effects	Y on Y (excluding foreign exchange effects)
Volume of business	204,430	263,050	129%	29,175	114%
Europe	117,238	135,729	116%	10,348	107%
The Americas	28,759	49,811	173%	7,880	146%
China	40,543	53,662	132%	8,533	111%
ASEAN	17,889	23,847	133%	2,412	120%
Operating assets	893,071	1,276,093	143%	166,389	124%
Europe	492,275	664,985	135%	69,321	121%
The Americas	112,266	199,685	178%	34,392	147%
China	200,903	297,588	148%	51,201	123%
ASEAN	87,625	113,834	130%	11,474	117%

* Adjustments of volume of business and operating assets are included in Japan Business .

2-5. Breakdown of Global Business (2): Revenues/Gross Profit/Profit before Tax

(Millions of yen)

	FY2014/1Q Results	FY2015/1Q Results	Y on Y Change	Foreign exchange effects	Y on Y (excluding foreign exchange effects)
Revenues	31,206	34,830	112%	3,284	101%
Europe	23,561	24,620	104%	1,877	97%
The Americas	1,585	2,903	183%	459	154%
China	3,608	4,209	117%	673	98%
ASEAN	2,460	3,097	126%	274	115%
Gross profit	12,610	16,997	135%	1,751	121%
Europe	7,984	10,220	128%	779	118%
The Americas	1,272	2,409	189%	381	159%
China	2,148	2,900	135%	463	113%
ASEAN	1,215	1,484	122%	126	112%
Profit before tax	5,033	7,063	140%	780	125%
Europe	3,835	4,607	120%	352	111%
The Americas	210	835	396%	132	333%
China	995	1,667	167%	267	141%
ASEAN	195	188	96%	28	82%

*Adjustments of revenues and gross profit are included in Japan Business. Adjustments of profit before tax is included in Japan Business and Global Business.

3. FY2015 Full-Year Consolidated Earnings Forecast

(Millions of yen)

	FY2014 Results	FY2015 Forecast	Y on Y Change
Revenues	356,291	370,000	104%
Cost of sales	236,922	245,100	103%
(of which, cost of capital)	24,321	28,300	116%
Gross profit	119,368	124,900	105%
Selling, general and administrative expenses	80,381	83,500	104%
Adjusted operating income (*)	38,986	41,400	106%
Profit before tax (Profit before tax margin)	35,598 (10.0%)	42,800 (11.6%)	120% (+1.6%)
Net income attributable to owners of the parent	24,140	30,000	124%
Earnings per share attributable to owners of the parent (basic) (yen)	206.53	256.66	124%
Dividend per share (yen)	60.00	76.00	127%
Volume of business	2,118,850	2,169,000	102%
ROE	7.7%	≥8.5%	—
OHR	63.1%	≤63%	—

* Adjusted operating income = Revenues – Cost of sales – Selling, general and administrative expenses.

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Note:

This document contains forward - looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed using information available at the time. Accordingly, forecasts may differ from actual results due to a variety of factors.